





### Talk to the town with a mind of its own

From January 2018 Grahamstown's favourite community newspaper is going to be free.

Grocott's Mail's first edition on 11 May 1870 was a free advertising sheet. The oldest independent newspaper in South Africa will once again come to our readers for free, crossing the town's divides to reach an estimated readership of more than 10 000 people all over Makana - Grahamstown, Alicedale and Riebeeck East - as well as Kenton, Bathurst and Port Alfred.

### **About Grocott's Mail**

The community newspaper based in Grahamstown provides information that matters most to the town and surrounding areas and is the trusted platform for our diverse residents to share their own news and views.

We are committed to providing informative journalism, along with useful information, fun and educational activities and fantastic giveaways and discount vouchers from local stores. Our flagship Friday print edition is just part of the picture. For daily updated news, our audiences visit our lively interactive website www.grocotts.co.za and find us on Facebook, Twitter, YouTube and Instagram.

## Who gets Grocott's Mail and how?

From 12 January 2018, every Friday, Grocott's Mail will go directly to 1 600 households on our delivery route across west and east Grahamstown. A further 3 400 copies will be distributed free of charge at outlets across the town. Readers will pick up their free copies at our established supermarket partners as well as township traders, schools, tertiary and public institutions.

## FOR MORE INFORMATION OR A QUOTE

Call us at 046 603 7111 Email adverts5@ads.grocotts.co.za

# Spectacular sport

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## Up to the minute news

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**Prices include VAT** 

and are valid until

**31 December 2018** 

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5x2 2col(8.5cm)x5cm R597 R398 (B/W)

10x1 1col(4cm) x10cm R597 Or R398 (B/W)

10x2 2col(8.5cm)x10cm R1 194 or R796(B/W)

QUARTER PAGE 20x3 3col(13cm)x20cm R3 582 or R2 388 (B/W)

10x3 3col(13cm)x10cm R1 791 R1 194 (B/W)





G LIVE

The Grocott's Mail website www.grocotts.co.za provides information on events in and around Grahamstown as they happen. Our local news coverage focuses on community events, courts and crime, local government and service delivery. www.grocotts.co.za is also the launching pad for wider communities of interest built around our local-content strengths – particularly in the arts, science, environmental issues and sport.

#### **JUNE-DECEMBER 2017**

#### The numbers:

Averaged over the six months www.grocotts.co.za had 89 634 users in 126 571 sessions with 184 251 pageviews

#### **HOW DO THEY FIND US?**

Most users come to Grocott's Live via social media, but a growing number come directly to www.grocotts.co.za

New visitors: 86 283 (68.2%) Returning: 40 288 (31.8%)

#### WHO ARE THEY?

91.8% South African

46.2% female, 53.8% male

Most in 25-34 (26.55%) followed by 18-24 (18.91%) then decreasing with each age bracket to 65-plus (9.11%)

#### WHAT ARE THEY READING?

Human interest is at the heart of Grocott's and our readers, particularly the tragedies and triumphs of people they know. Sport, motoring and public service information remain important to our audiences.

Analytics tells us that the highest standalone percentage still comes in through our home page (9.73% which is 17 928 page views). Three heartbreaking local stories, the announcement of the Springbok squad, a motoring story about a visit to the VW Museum; SASSA hours during the festive season and a punchy post-National Arts Festival analysis by its CEO were what our audiences most wanted to read about.

#### **GROCOTT'S SOCIAL MEDIA**

Grocott's Mail has a lively social media presence, with Facebook proving our most lively forum for audience interaction, followed by Twitter, YouTube, Instagram and Whatsapp.

Over the past six months Grocott's has reached our audiences through:

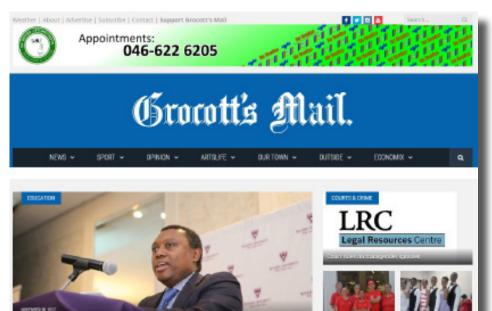












## (54) Website advertising

#### **Display advertisements**

- Top banner (full width): R1000/month.
- Small block top right (300 x 150): R500/
- Medium block middle right (300 x 250): R600/month solo.
- Click-through to your website or Facebook page: additional R100.

#### **Featured article**

- Advertorial (up to 450 words plus 4 photos) which will be published on Grocott's LIVE, featured on the homepage for one day - Price: R350.
- Click-through to your website or Facebook page: additional R100

## **FACEBOOK**

Grocotts Mail

8 469 page likes; Post reach: 37 341 people per month; Post engagements (likes, comments, shares): 23 911 per month;

WHO ARE THEY? Most 25-34 Least 65+ Significantly more women than men, particularly in the 45-54 and 55-64 age groups.

#### **TWITTER - 28-DAY SUMMARY**

@Grocotts

Tweets: 24 27.3%

Tweet impressions: 19K 37.3% Profile visits: 593 46.7%

Mentions: 21 25.0% Followers: 3 311 8



#### **YOUTUBE**

Grocotts Mail

1 800 video views per month.



#### **GROCOTT'S DIRECT**

1 222 Subscribers (and growing) opt in to our weekly news update direct to their inboxes.

## **INSTAGRAM**

@grocottsmail Ideal for a strong image with a message.

## **GROCOTT'S SOCIAL MEDIA**

#### Display advertisements: Facebook

- Page top banner spot 30cmx4cm for 5 days: R850
- Top pinned post for five days: R500
- Posted on our timeline: R100
- Posted on our timeline and boosted for 5 days: R250-R350

Statistics provided.

Click-through to your website or Facebook page: additional R100

#### Display advertisement: Twitter

- Tweet pinned for 5 days (photograph plus 280 characters): R500
- Photograph plus 280 characters: R100 (once-off)

Statistics provided.

Click-through to your website or Facebook page: additional R100

#### Display advertisement: Instagram o

Photograph plus 50 words placed once: R100 Link to your Facebook page or website Statistics provided.

Click-through to your website or Facebook page: additional R100

#### Combined social media package 🛐 💟 🜀

• One Facebook post, one Tweet and one Instagram post (to be supplied by client, posted at client's preference of date/time, and all linking to destination of client's choice): R350 once-off. Statistics provided





## GROCOTT'S DIRECT



### Grocott's DIRECT email newsletter sent weekly on Tuesdays

- Top banner (full width): R250 per edition
- "Top main story" ad: R350 per edition

Statistics provided.

Click-through to your website or Facebook page: additional R100

#### Display ad/story combination

- Banner ad plus story and photo (both supplied): R450
- Banner ad plus story (Grocott's produces advertorial): R550

Statistics provided.

Click-through to your website or Facebook page: additional R100

#### **Advertorial story only**

- Featured advertorial story and photo (both supplied): R350
- Featured advertorial story and photo (Grocott's produces advertorial): R450 Statistics provided.

Click-through to your website or Facebook page: additional R100

## THE WORKS











#### Combined package R 2 500

- Advertorial (up to 450 words plus 4 photos):
- Published once in Grocott's Mail (with one photo) and on Grocott's LIVE (four photos)
- Featured on the homepage of Grocott's LIVE for one day
- Featured in one edition of the Grocott's DIRECT weekly email news update
- Posted once each on Grocott's Mail Facebook and @Grocotts Twitter.

Click-through to your website or Facebook page: additional R100